

SITE ACQUISITION SERVICES

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In today's competitive Telecom market, carriers and operators need to concentrate on their core business, leaving specialized tasks, such as site acquisition to the experts. This is exactly the service you get when you engage NOVACOM to handle your turn-key network rollout projects.

Planning a network rollout requires all necessary preparations to be carried out as early as possible. This is especially true where site acquisition is concerned. Since the task is complex and uncertain, site acquisition in the network build concept entails identifying, evaluating, and procuring the most suitable sites for your network.

Most industry experts are familiar with the steps that are necessary to take a project thru the site acquisition and zoning processes:

- ***Ring Review***
- ***SCIP Delivery***
- ***Feasibility walks***
- ***RF approval***
- ***Lease Execution***

But what separates NOVACOM from our competition is our knowledgeable staff. The NOVACOM site acquisition team takes pride in the fact that we know how the carriers' network operates. Most of our staff has worked directly for the carriers themselves, and all of our site acquisition specialists have an overall general knowledge of how RF works and understand the objectives of the RF Engineers. Mandatory team meetings are implemented prior to searching for prospective site candidates. This in turn ensures that we deliver viable candidates to our customers on the first go around and not just an "Empty SCIP," which can lead to prolonged lead times and unhappy clientele.

Our team always reports accurate and concise information to our customers, never misleading and always keeping our clients objectives in mind.

Cost effective and high quality leases are our specialty! NOVACOM is able to effectively negotiate on behalf of our clients, while preserving their image within the community.

This Information sheet describes only some of the services NOVACOM can perform. For further information about NOVACOM and its services, please contact:

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- **RING REVIEW**
- **SCIP PREP**
- **FEASIBILITY WALK**
- **LEASE EXECUTION**
- **RF APPROVAL**
- **ZONING PERMITS**
- **PERMIT EXECUTION**